

ANALYZE YOUR SPEND

FIND SAVINGS, MANAGE MAVERICK BUYING, IDENTIFY COOPERATIVE PURCHASING OPPORTUNITIES & BENCHMARK YOUR PERFORMANCE

A red pushpin is pinned to a spreadsheet. The spreadsheet has several columns of numbers. The numbers in the first column are 67.50, 69.43, 22.67, 26.52, 37.50, and 5.50. The numbers in the second column are 2.8, 3.315, 3.000, and 2.957. The numbers in the third column are 2.8, 3.315, 3.000, and 2.957. The numbers in the fourth column are 2.8, 3.315, 3.000, and 2.957.

Since 2003 Spikes Cavell has equipped hundreds of public bodies and Higher Education institutions with the data, tools and insight they need to find savings, become more transparent and benchmark their performance.

ANALYZE AND MANAGE YOUR SPEND

WE'RE FOCUSED ON OUTCOMES

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EVERYTHING WE DO IS DRIVEN BY DATA

Spend, contract and pricing data is often incomplete, inappropriately classified and distributed across financial management and purchasing systems that are only partially integrated. This “data deficit” renders the analysis and management of spend difficult, time consuming, expensive and unreliable.

UNRIVALLED PUBLIC SECTOR EXPERTISE

We've processed more public sector datasets than any other service provider on the planet and in the process, we've accumulated an unrivalled body of real-world experience. That's why we know what works and what doesn't, what's possible and what isn't.



INTUITIVE AND EASY TO USE ONLINE TOOLS

The Observatory is a modular suite of data-driven online tools that have been designed from the ground up to meet the unique requirements of the public sector. Delivered as a cloud based hosted service, implementation occurs within weeks and with minimal effort on your part.



SPEND & CONTRACT VISIBILITY

Profile your spend to find savings, manage maverick buying and identify cooperative purchasing opportunities.



BENCHMARKING & COMPARISON

Evidence your progress, create context through comparison and benchmark procurement performance.



TRANSPARENCY

Effortlessly publish meaningful financial information and deliver online citizen access that is easy-to-use and visually compelling.



ECONOMIC GROWTH

Measure your spend in the local economy and better target your economic development efforts.

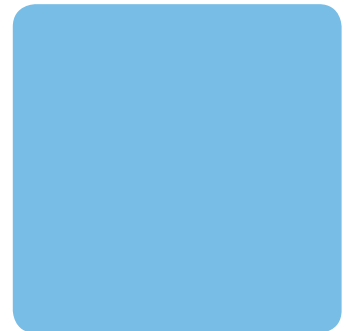
TAILORED TO THE SPECIFIC NEEDS OF INDIVIDUAL SEGMENTS

Our products and services are adapted to meet the unique requirements of each of the market segments we serve:

- Local Government
- State Government Agencies
- Federal Government Agencies
- K-12 School Districts
- Higher Education
- Law Enforcement
- Special Districts, Authorities and Utilities
- Charities & Voluntary Organizations

Just some of the public bodies we've been privileged to support:

- Anne Arundel County Public Schools, MD
- Baltimore County Public Schools, MD
- Brigham Young University, UT
- Central Ohio Technical College, OH
- City of Coral Springs, FL
- City of Independence, MO
- City of Lee's Summit, MO
- City of Naperville, IL
- City of Tamarac, FL
- City of Tampa, FL
- City of Tucson, AZ
- Clemson University, SC
- Coastal Carolina University, SC
- County of Rockland, NY
- Lakeland College, OH
- Medical University of South Carolina, SC
- Mississippi State University, MS
- Naperville Park District, IL
- New York City (DCAS), NY
- School District 204 - IPSD, IL
- South Carolina Budget & Control Board, SC
- State of Florida, Department of Children and Families, FL
- The California State University System (CSE), CA
- The Citadel-Military College of South Carolina, SC
- Trident Technical College, SC
- University of Massachusetts Systems (UMASS), MA
- University of South Carolina, SC
- Wake Forest University, NC
- Wicomico County Public Schools, MD



OUR STRATEGIC ALLIANCE PARTNERS



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